

Closed Activity

Listings closed Dec 1, 2018 - Nov 30, 2019

1940.5 Listings **-7.2%**

Avg listed for **41** days (list side)
+14.2%

\$1.1B in volume **-4.8%**

\$591.4K avg sold price **+3%**

96.5% avg SP/OLP ratio (list side) **-0.8%**

New Activity

Listings added Dec 1, 2018 - Nov 30, 2019

2214 Listings **+10.1%**

\$1.7B in volume **+5%**

\$749.1K avg list price **-4.6%**

Current Pendings

Listings currently in pending status

108 Listings

Avg listed for **44** days (list side)

\$75.5M in volume

\$699.1K avg list price

Current Actives

Listings currently in active status

357 Listings

Avg listed for **116** days

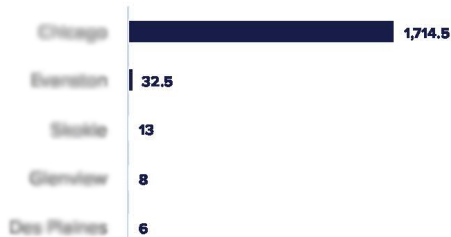
\$332.5M in volume

\$931.4K avg list price

Closed Activity

Top 5 Areas

Cities



Closed Activity

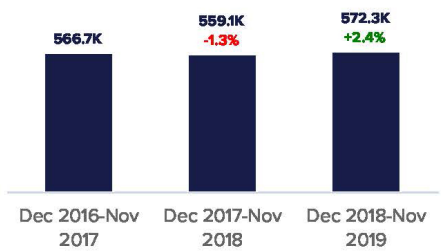
Quantity & Total Volume

Total



Closed Activity

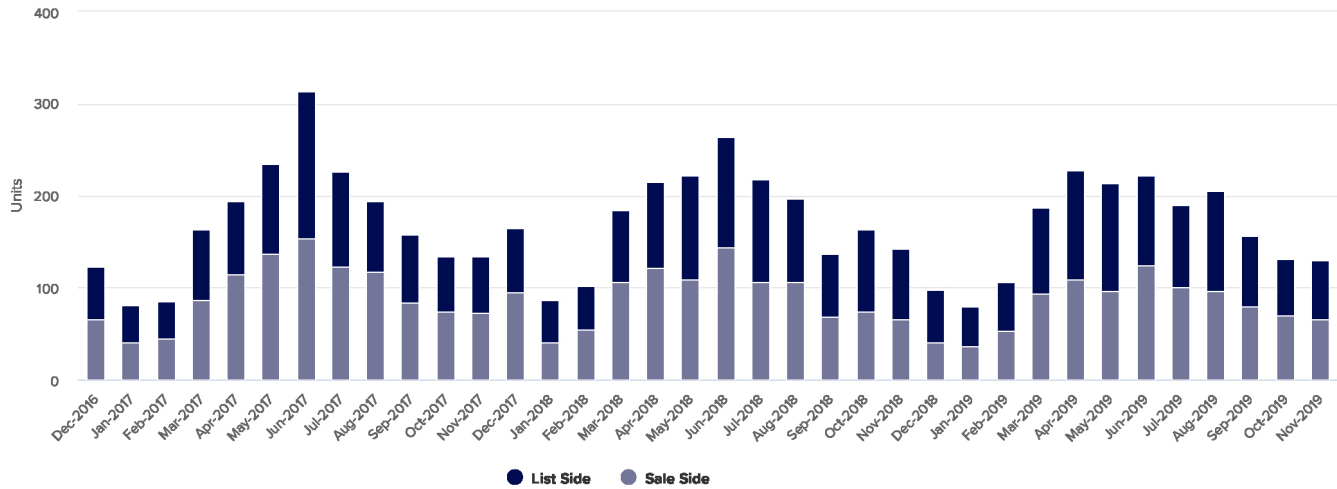
Average Sold Price



Closed Activity

List Side Performance





Period	Sales Side	List Side	Total
2016-Dec	65.0	58.0	123.0
2017-Jan	41.0	39.5	80.5
2017-Feb	45.0	40.5	85.5
2017-Mar	87.0	76.5	163.5
2017-Apr	114.0	80.0	194.0
2017-May	136.0	97.5	233.5
2017-Jun	154.0	159.5	313.5
2017-Jul	122.0	103.5	225.5
2017-Aug	117.0	76.5	193.5
2017-Sep	83.0	74.0	157.0
2017-Oct	74.0	60.0	134.0
2017-Nov	72.0	61.5	133.5
2017-Dec	95.0	69.0	164.0
2018-Jan	41.0	45.0	86.0
2018-Feb	54.0	48.0	102.0
2018-Mar	106.0	77.5	183.5
2018-Apr	121.0	94.0	215.0
2018-May	109.0	113.0	222.0
2018-Jun	143.0	121.0	264.0
2018-Jul	106.0	111.0	217.0
2018-Aug	106.0	91.0	197.0
2018-Sep	68.0	69.0	137.0
2018-Oct	74.0	88.5	162.5
2018-Nov	65.0	77.0	142.0
2018-Dec	40.0	57.0	97.0
2019-Jan	36.0	43.0	79.0
2019-Feb	53.0	53.0	106.0
2019-Mar	93.0	93.5	186.5
2019-Apr	109.0	118.0	227.0
2019-May	96.0	117.0	213.0
2019-Jun	124.0	97.0	221.0
2019-Jul	101.0	88.0	189.0
2019-Aug	96.0	109.0	205.0
2019-Sep	79.0	77.5	156.5

(Select Agents), Last 12 Months, Sort By Total Volume, Descending
 Filtered by: **PROPERTIES: Price Range:** \$1,000,000 - \$9,500,000

	AGENTS	OFFICES	LIST SIDE		SALES SIDE		TOTAL	
			Units	Volume	Units	Volume	Units	Volume ↓
1	Lawrence, Doris 6728497	Unassigned Zz Realtors 6796340 Unassigned Zip Zz	0.5	\$765,508	51.0	\$77,766,605	51.5	\$78,532,113
2	Brekke, Chris 6836220	Chrape Realtors, Wayzata 6799586 Wayzata	10.5	\$21,995,588	6.0	\$20,257,888	16.5	\$42,253,476
3	Hammond, Nicole 6858001	Edina Real Estate Brokerage 6790154 Edina	12.0	\$24,568,715	7.0	\$9,796,480	19.0	\$34,365,195
4	Theisen, Sherry 6837650	Chrape Realtors, Wayzata 6799586 Wayzata	9.0	\$20,036,400	6.5	\$14,029,205	15.5	\$34,065,604
5	Mann, Jerald 6831036	Edina Real Estate Agency, St Paul 6799397 St Paul	16.0	\$18,900,035	7.0	\$8,368,719	23.0	\$27,268,754
6	Will, Ian 6835162	Chrape Realtors, Wayzata 6799586 Wayzata	8.5	\$12,166,469	7.0	\$10,474,695	15.5	\$22,641,164
7	Chapman, Brian 6836946	Edina Real Estate Brokerage 6790154 Edina	12.5	\$16,550,275	4.0	\$5,588,206	16.5	\$22,138,481
8	Ostlund, Melody 6833950	Edina Real Estate Brokerage, Wayzata 6790153 Wayzata	5.0	\$11,429,990	4.0	\$10,206,769	9.0	\$21,636,759
9	Jennings, Deanna 6837131	Plymouth Real Estate Brokerage 6799508 Plymouth	6.5	\$10,132,700	7.0	\$11,328,198	13.5	\$21,460,898
10	Flynn, April 6839785	Lakeville Real Estate Agency 6798177 Lakeville	10.5	\$13,198,835	6.0	\$7,751,214	16.5	\$20,950,049
11	Gale, Jacqueline 6835753	Chrape Realtors 6799581 Minneapolis	5.0	\$8,563,990	7.0	\$11,767,894	12.0	\$20,331,884
12	Sherman, Kerri 6848846	Chrape Realtors, Wayzata 6799586 Wayzata	8.0	\$14,454,149	2.0	\$5,459,397	10.0	\$19,913,546
13	Moberg, Stuart 6838251	Chrape Realtors, St Paul 6799684 St Paul	2.5	\$11,489,392	1.0	\$8,420,586	3.5	\$19,909,978
14	Sanders, Nathan 6837397	Edina Real Estate Brokerage, Wayzata 6790153 Wayzata	5.0	\$6,999,188	8.0	\$12,177,205	13.0	\$19,176,393
15	Janssen, Luann 6836545	Chrape Realtors, Wayzata 6799586 Wayzata	6.0	\$11,285,617	6.0	\$7,790,610	12.0	\$19,076,227
16	Ness, Jordan 6873080	Chrape Realtors, Wayzata 6799586 Wayzata	4.5	\$8,689,127	6.5	\$10,129,056	11.0	\$18,818,183
17	Bloom, Desiree 6844656	Chrape Realtors, Wayzata 6799586 Wayzata	5.5	\$12,919,219	2.5	\$5,812,756	8.0	\$18,731,975
18	Johnston, Pete 6855660	Plymouth Real Estate Agency 6782222 Plymouth	14.0	\$15,626,203	1.0	\$1,094,106	15.0	\$16,720,309
19	Brewer, Eileen 6849712	Chrape Realtors 6799581 Minneapolis	8.0	\$11,753,350	3.0	\$4,896,697	11.0	\$16,650,047
20	Oliver, Lillian 6859911	Chrape Realtors, St Paul 6799684 St Paul	7.5	\$13,289,406	1.0	\$2,896,681	8.5	\$16,186,087
21	Mann, Bret 7802113	Baxter Realtors, Crosslake 7813547 Crosslake	4.5	\$6,880,893	3.0	\$8,440,999	7.5	\$15,321,892
22	Campbell, Shari 6858163	Minneapolis Real Estate Brokerage 0934462 Minneapolis	2.0	\$7,012,259	3.0	\$8,083,970	5.0	\$15,096,229
23	Mccarthy, Staci 8235038	Loney Realtors 8235037 Minneapolis	2.0	\$7,348,875	2.0	\$7,348,875	4.0	\$14,697,750
24	Scott, Jana 6835860	Excelsior Real Estate Brokerage 6798958 Excelsior	4.5	\$7,843,903	4.5	\$6,579,794	9.0	\$14,423,697
25	Carney, Alan 6720821	Edina Real Estate Agency, Minneapolis 6799503 Minneapolis	2.0	\$3,294,745	8.0	\$10,888,268	10.0	\$14,183,013
26	Lundquist, Terrence 6867840	Edina Real Estate Brokerage 6790154 Edina	3.0	\$6,118,958	3.0	\$7,831,135	6.0	\$13,950,093
27	Austin, Shirley 7802114	Baxter Realtors, Crosslake 7813547 Crosslake	6.0	\$13,891,413	--	--	6.0	\$13,891,413
28	Oman, Kay 6836499	Chrape Realtors, Wayzata 6799586 Wayzata	7.5	\$10,058,126	3.0	\$3,669,291	10.5	\$13,727,417
29	Lor, Deborah 6873086	Edina Real Estate Brokerage 6790154 Edina	3.0	\$8,369,041	1.0	\$5,205,453	4.0	\$13,574,494
30	Burton, Marshall 6838081	Chrape Realtors, White Bear Lake 6799685 White Bear Lake	5.5	\$6,661,261	6.0	\$6,851,750	11.5	\$13,513,011
31	Duncan, Michaela 6867300	Chrape Realtors, Wayzata 6799586 Wayzata	3.5	\$5,037,040	6.0	\$8,448,652	9.5	\$13,485,692
32	Bruce, Adam 6864732	Chrape Realtors 6799581 Minneapolis	7.0	\$9,799,444	3.0	\$3,084,484	10.0	\$12,883,928
Market Totals:			988.0	\$1,421,587,805	992.0	\$1,421,587,805	1,980.0	\$2,843,175,610